

ESGI Helps PWC Find New Business Development Director for Intelligence Market

For Immediate Release

Washington, D.C. — Evan Scott Group International, a retained executive search firm specializing in senior-level searches for federal contractors, announced that it has helped PricewaterhouseCoopers hire Edwin D. Patton as Director of Business Development, Intelligence, for the global consulting and services firm.

Patton is a seasoned professional with hands-on experience in all aspects of program management and business development, and has led business development activities aimed at the military, federal, state and local government agencies and commercial businesses for both domestic and international clients. He has served in technical and business development leadership positions at Science Applications International Corp., TRW Inc., Dimensions International Inc., and Techmatics Inc. At SAIC, Patton was vice president for corporate development; and at TRW, he was director of business development for military and civil telecommunications and public safety communications and transportation operations.

Patton also was part of the original engineering team for Microwave Communications Inc. (MCI). He was responsible for the engineering and route design of the MCI nationwide backbone telecommunication network, which included the engineering design, analysis and placement of over 700 microwave repeater sites.

“Edwin Patten brings a unique combination of technical and business development expertise honed by more than 35 years of experience in defense, intelligence and related fields,” said Evan Scott, president and founder of ESGI. “PricewaterhouseCoopers will benefit greatly from his leadership.”

About ESGI

Established in 2000, Evan Scott Group International is a retained executive search firm helping clients recruit executive talent that understands the complexities of selling products and services to the federal government. ESGI clients, which include both large integrators and private and public technology firms, rely on ESGI to conduct comprehensive, confidential searches to help them secure the best available talent for senior-level openings. ESGI is located in Washington, D.C., and Philadelphia, Pa.

For more information, visit the ESGI Website at www.evanscottgroup.com or contact:

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